

THURSDAY 23 JULY 2020

CONVERSATIONS

PLETT TOURISM HAS BEEN WORKING CONTINUOUSLY SINCE THE BEGINNING OF LOCKDOWN. This is a brief report back to our members, and an opportunity for you to ask questions.

- Covid information gathering and dissemination
- Health and safety in Plett
- The fallout
- What happened to rescue funding and TERS/UIF?
- Towards resilience
- Keeping Plett top of mind as the destination of choice
- Unlocking the industry
- You and Plett Tourism
- Questions from the floor

TOPICS OF CONVERSATION



Covid information gathering and dissemination

- Paily Bitou JOC meetings
- Weekly Garden Route Klein Karoo Economic Development and Tourism cluster meetings
- WC, SATSA, SAT, Minister of Tourism, TBCSA and other webinar attendance. 2 or 3 times a week
- Over 200 emails to tourism stakeholder database with updates on lockdown, business support, funding and recovery, and health & safety
- Covid-19 webpage on the PT website
- #oneplett How can you Help webpage on the PT website
- Whatsapp network established to get information into all the communities.
- Surveys to gauge traveler sentiment

COVID STATISTICS

HOTLINE

HEALTH & SAFETY

#ONEPLETT OUTREACH

Plettenberg Bay Tourism

TOURISM & BUSINESS SUPPORT

INFORMATION TOOLS

RISK LEVEL REGULATIONS

ECONOMIC RECOVERY & POLICY





We need your help! Please could you complete this short survey on travel post-COVID-19, so we can better understand travellers' plans and needs in this very strange time. We would appreciate your feedback so much!

Complete the survey here...



FREEONLINESURVEYS.COM

Plett Tourism Post-lockdown Traveler Survey

Did you have plans to travel which were cancelled due to COVID-19? Are...





Health and safety in Plett

PLETT TOURISM ASSISTED ALONGSIDE OTHER SOCIAL AND CIVIC ORGANISATIONS

- Bitou Joint Operations Command
- Enough food for the next 2 months at 10,000 meals per day
- 9 63 soup kitchens were operational for the past 3, 5 months
- Extensive fogging of high-risk areas in the opening weeks of lockdown
- 9 JoJo tanks with sanitiser in vulnerable communities
- Piesang Valley Community Hall Q&I facility
- ♥ Educational videos on personal and social safety in English, Xhosa and Afrikaans







Plettenberg Bay Tourism

March 27 · •

1/21 and counting Good morning.

The Bitou COVID-19 Response Team is operating in association with The PlettAid Foundation/ Hospice Plett, the doctors of Plettenberg Bay, Plett Business Chamber, Plett Tourism and Bitou Municipality.

HOW CAN YOU HELP #OnePlett?

Over the past week there have been a series of valuable discussions between the Bitou Municipality, private and public healthcare providers and other role-players and we have subsequently formed the Bitou Covid-19 Resp... See More



How can YOU help #OnePlett? - Assist Bitou COVID-19 Response Team

The fallout

TOURISM BUSINESSES IN PLETT

• Accommodation: 248

• Activities: 122

Restaurants: 109

CLOSURE OF PLETT AIRPORT

EVENT CANCELLATION

- A total of 30 events did not take place from March July
- Plett Polo industry hit hard
- Plett Winelands events
- All Easter events sporting and cultural

(4 events have re-scheduled for September – February 2021)

What happened to rescue funding and TERS/UIF?

RESCUE FUNDING

"I regret to advise that our National counterpart has not been as forthcoming with this information as we have hoped. We are working with the Department of the Premier on a rapid evaluation of tourism relief schemes. I'll keep you posted on this."

Lindy Cambouris, Deputy Director: Tourism Marketing Development Department of Economic Development and Tourism, Western Cape Government

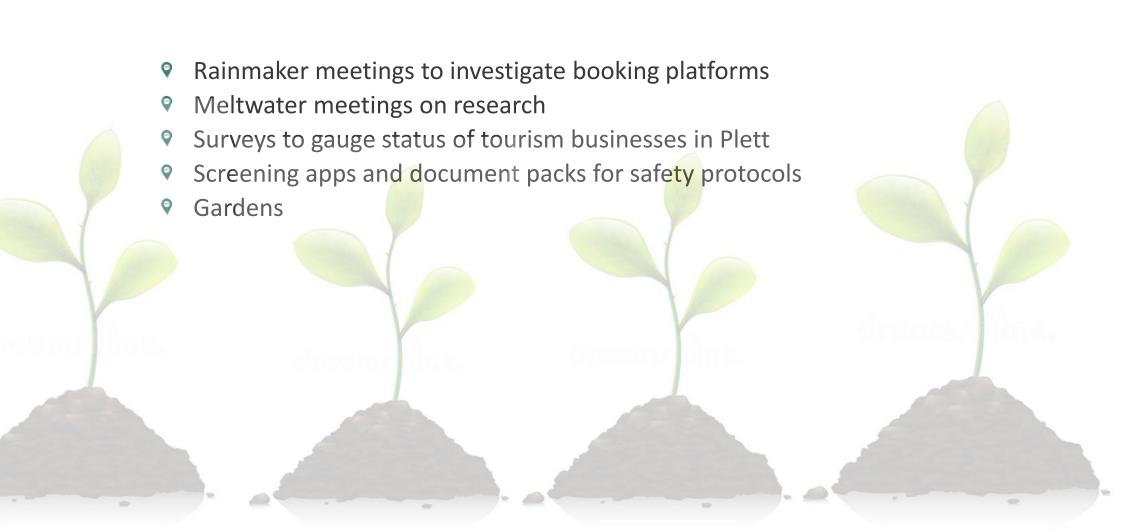
UIF/TERS

- ♥ UIF committed to pay TERS until the end of June 2020 income replacement between 38% and 60%
- ▼ Total disbursement of R28-billion from 16 April to 24 June 2020
- 965 751 employees have not received benefits as information from employees is outstanding − R4,2-billion
- 1197 employees' details were rejected by the banks − R703 999

The payments were intended as a stop gap measure for a period of three months or until such time that the lockdown restriction were eased and the economy slowly re-opened.

Issued by the Dept of Labour and Employment, Minister Nxesi.

Towards resilience and recovery



Reeping Plett top of mind as the destination of choice during lockdown

Balancing essential COVID-19 information with a positive and hopeful message

SABCTV coverage of decontamination

Cape Argus and EP Herald 6 National magazines

AlgoaFM radio interview

Plett Lockdown video 15000 VIEWS IN 3 DAYS

Oneplett Volunteers video 4500 VIEWS IN 3 DAYS

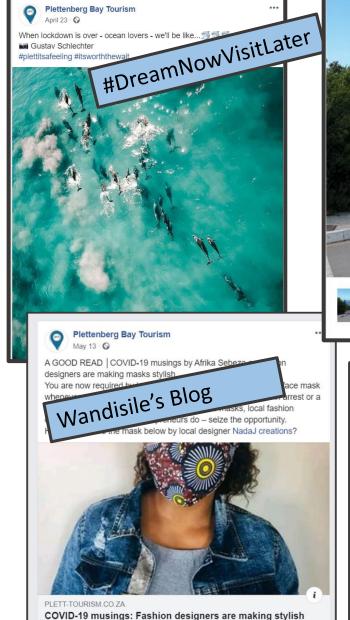
Legacy, Social Media and Website

- Plett lockdown video
- #oneplett was the primary goal
- #21DayChallenge &
- #DreamNowVisitLater as placeholders
- Wesgro's #OneDayWesternCape
- Destination Plett reintroducing the region with an aspirational slant
- Plett it's a Foodie Thing



Plett ARTS Festival – La Vida Local, was able to take place with a R15000 grant from Wesgro

- 8 virtual events streamed live
- 20 local artists had an opportunity to perform and earned money
- Venues and restaurants gained visibility
- Production crews were employed
- The content attracted reach and visibility for Plett worldwide



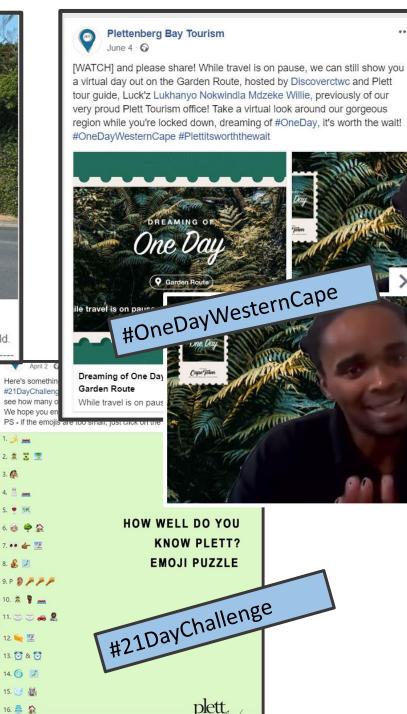
masks in Plett



#SAWillTravelAgain #DreamNowTravelLater #OnePlett www.pletttourism.com --



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Unlocking the industry

MEDIA STRATEGY

A framework to stimulate travel and assist local tourism products to remain competitive in the South African domestic market, with the focus on niche markets.

- Plett it's worth the wait the headline campaign for Destination Plett
- Chase the feeling focused on adventure during the months of September and October. On-going
- SA Residents Accommodation Specials Campaign valid for 15 Jan 28 Feb 2021
- Children Stay for FREE Campaign valid for 1 March − 30 April 2021
- Continually providing content/Plett stories for national media

TRAVEL TRADE

- Pengaging with our database of 2,500 tour operators, national and international
- Creating tour packages with tour operators
- Formalising relationships with tourism partners with packaged itineraries and concierge-style offerings

ENGAGEMENT WITH PROVINCIAL, DISTRICT AND LOCAL GOVERNMENT

- Re-imagine the Garden Route and Klein Karoo
- Stimulation funding for product development from DEDAT
- Extended event funding opportunity from Wesgro

EVENTS

- 5 major outdoor events in September and October
- ? Cultural events include the Garden Route International Film Festival Drive-in Oct
- Rage
- Confirmation of the SA Hobie Nationals in December
- A new festival in March 2021 The Plett Festival



Plett Tourism going forward - Marius Venter

- Engaging with key stakeholders to develop concrete patronage partnerships, including Plett Polo, Plett Wine Growers Association, The Beacon Isle Hotel, CapeNature, cell phone companies and beverage companies to be aligned with the Plett Tourism brand with reciprocal marketing and promotional relationships.
- Engaging with major beverage brand to open entrepreneurial and tourist hubs in the townships which would include:
 1) free Wifi, 2) Spaza Shop, 3) mentorship programmes and 4) coffee shop with outside chairs.
- Engaging with the Bitou Municipality to facilitate the re-opening of tourism to ensure that our community and guests are the top priority. Discussions around 1) Billboards on the N2 and additional signage in strategic locations, 2) a locally branded and facilitated transportation system focused on a tourism "hop-on hop-off" bus/shuttle, 3) patronage sponsorships with co-branding with our most prestigious USP's (Unique Selling Points) including the beaches and Robberg Nature Reserve.





- As PT we will focus on offering an affordable domestic offering to lure South African citizens to come to Plett and experience the beauty and special offering we have as a destination. I believe local tourism will grow as more and more local people, who normally travel internationally during our peak season, have indicated that they will explore local destinations during December 2020. We are in the process of facilitating packages which will draw adventure sport enthusiasts to come on a week to 10-day activity-filled holiday which will not disappoint. Domestic travel will now be our focus until international travel is returned as per normal.
- Once international travel opens, we will focus on other areas of destination marketing. Marketing of the town and its world-class facilities is vital to our future. It is of utmost importance to get major donors involved in taking Plett to where we want to be. Possibly focusing on the Asian and American markets due to the affordability when concerning Chinese RMB and US\$ to SA RANDS. We will be offering specials packages to our international clientele once we are able to accommodate international travel again. Part of this plan includes catering for a multi-language web page to make sure we cater for those non-English markets. In 2018, the Chinese tourist spend in South Africa increased 69% from R1. 4bn to R2. 4bn. As for Plett, we want to tap into that lucrative high spending market.

- Strategising to create a data portal during season to capitalize on the guests in Plett (free Wifi at designated locations).
- Strategising a new publication that will incorporate tourism as it relates to the Bitou Municipality and Plett Business Chamber as well as the other key stakeholders for the Bitou area.
- Strategising to move the Plett Tourism office to ground level so that it is 1) in a more visible location with more foot traffic, 2) is more customer-engaging and 3) provides an income stream for the association (i.e. branded clothing sales, coffee and tea sales, possibly a wine tasting area to promote local wines).
- ♥ Working with the local Plett Wine growers to develop a new Plett Tourism Wine brand called Formosa Peak Wines. We are also working with Plett Polo to develop a new clothing range.













- Membership and benefits
- Media partners
- Patronage agreements

PLEASE LET US KNOW WHEN YOU INTEND TO OPEN SAVE THE DATE FOR THE AGM: 26 AUGUST 2020



USEFUL LINKS FOR INFORMATION

Lockdown and Come Together videos:

https://www.plett-tourism.co.za/watch-lockdown-in-plett/

https://www.plett-tourism.co.za/watch-how-a-town-came-together-to-help-feed-their-people-covid-19/

Covid 19 web page:

https://www.plett-tourism.co.za/plett-corona-virus-covid-19-information/

Plett ARTS Festival on demand

https://www.plett-tourism.co.za/plett-arts-festival-2020-on-demand/

Media kit for Plett, It's Worth the Wait

https://www.plett-tourism.co.za/media/press-kits/

Letters from the CEO.

https://www.plett-tourism.co.za/news/from-the-ceo/

Membership information.

https://www.plett-tourism.co.za/membership/membership-fees/ https://www.plett-tourism.co.za/membership/benefits-of-membership/



